



In-House vs. Outsourced Billing: Which Is Better?

It's a common misconception that in-house billing is the best solution for many mental health practices, especially once the practice reaches a certain size. However, the contrary is true!

In order to run a successful practice, a solid financial plan must be a priority. One way to ensure this is by outsourcing your billing so you have the most accurate and efficient billing process possible for your practice.



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How Outsourced Billing Services Can Reduce Stress and Help Your Practice Grow

An in-house billing team may seem appealing, but there are many potential billing complications that can affect your practice's cash flow when you keep your billing in-house. These can stem from the billing process itself, organizational issues, delayed payments, and other challenges associated with this process.

Regardless of how talented or skilled your in-house billing team may be, they often lack the time and availability required to keep up with the ever-changing healthcare industry. As a result, your in-house team can quickly become overwhelmed and your billing department can get messy, causing undue confusion and stress that outsourced billing can help you avoid altogether.

What You Can Expect When You Outsource Your Billing to Our Team

Outsourcing your billing takes the responsibility of your billing away from your practice so you can focus wholly on delivering the best possible care to your clients.

Reduced Risk of Errors: As experts in the field, we're aware of any changes to the regulatory environment and how that may impact your practice. By ensuring compliance, your practice will have the most accurate processing possible.

Valuable Time Saved: As a practice owner, you have a wide range of responsibilities, and we know that medical billing can be a full-time job. We'll provide a dedicated team member to your account who understands the importance of accurate and timely billing.

Faster Insurance Payments: With a dedicated billing specialist, insurance reimbursements and payments can be received in a shorter amount of time.

Improved Client Care: We understand how important it is to take care of your clients. Your claims will be paid quickly and accurately so your clients can trust in your process all the way through, from sitting in your office to when claims are paid.

Transparency: Every month, we'll provide detailed reports that show what was billed, what was paid to your practice, and what each client owes. We'll also inform you of claim delays and issues in real time so there's no guessing where your money is.

Money Saved: There are a lot of costs associated with in-house billers, such as training, benefits, insurance, payroll, hardware, software, and office space. With our team handling your billing, you won't have to worry about any of these extra costs.



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HIPAA Compliance: The healthcare field has never-ending regulation changes that can be difficult to keep up with. We're constantly staying on top of these changes to ensure you continue to get paid, regardless of the changes happening!

Expertise: There are many moving parts to a claim, complex vocabulary, and nuances when working with each insurance carrier. We pride ourselves on understanding the complex world of insurance billing to provide you with the most productive and effective billing services.

Electronic Health Record (EHR) Integration: We know EHRs can be complicated. We have the ability to connect you with an EHR system for a one-stop shop, so you can manage your calendar and progress notes in the same system where your billing is being done.

Growth Opportunity: When you don't have to manage the daily responsibilities of billing, you can focus more on growing your practice. As you grow, our team will provide the support you need, so you don't have to worry about billing disruptions. In fact, we'll even credential your new providers for you.



Simplify Your Billing & Grow Your Practice!

Billing can be complicated. By handing it over to our team, you can free up valuable time and space so you can keep your focus on your clients and create space in your life to take care of what matters most to you.

At DAS Billing Solutions, our team will go to work for you, finding the most comprehensive and efficient way to process your billing, staying on top of the evolving insurance world, and providing consistent cash flow week after week – because that's what you deserve. Connect with our team today to learn more about how we can serve your practice.

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